



Exide Technologies
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December 15, 2009

Dear Accounts Receivable Representative & Valued Supplier:

This letter is to advise you of important process changes regarding PO transmission at Exide Technologies.

Recently, you enrolled for electronic invoicing through Tungsten. In a continual effort to provide value to both Exide and our suppliers, we are also partnering with Tungsten for the electronic delivery of Purchase Orders.

In the past, we utilized MISG/ANX to transmit our PO's **Starting Today, December 15, 2009 your POs will be delivered via Tungsten**. We hope that consolidating our PO delivery and electronic invoicing processes with Tungsten will increase the value and efficiency of doing business with Exide Technologies.

Through Tungsten, you will receive your Purchase Orders via the Tungsten portal. POs can be viewed, downloaded in PDF format and/or saved to your desktop through the portal at **No Charge**. Login to the Tungsten portal and in the support documents section there are how-to-guides to instruct you on viewing and flipping purchase orders into invoices. Additionally, this documentation is located on the Exide/Tungsten Supplier website at <http://www.tungsten-network.com/Country/US/exidena>.

Moving forward, it is a **requirement** that you retrieve your Purchase Orders via Tungsten portal manually, or if you prefer, via an automated process.

Below are key dates that you should be aware of and adhere to as we implement this initiative:

Date	Event	What It Means
December 3, 2009	PO Registration Begins	Tungsten Enrollment Specialists share PO delivery options
December 14, 2009	PO Delivery Live	Exide will begin delivering POs to suppliers via Tungsten
December 25, 2009	Recommended Sign Up Date for Automated Delivery Option	Tungsten Service agreement must be signed by Supplier (Contact Tungsten for more information)
March 1, 2009	Final PO Conversion Date	All Purchase Orders should be delivered via Tungsten

Some of the benefits of receiving Exide POs via Tungsten include:

- - Purchase Orders delivered to the Tungsten portal at No Cost
- - Optional fully automated PO delivery process available (please contact Tungsten for more details)
- - Email notification with link to delivered POs inside the portal
- - Variety of choices for invoicing – easily convert all purchase order lines or any selected purchase order lines into an invoice

- - 24/7 viewing available on-line at <http://www.tungsten-network.com> - Reduced cost vs. paper Purchase Orders
- - No installation of hardware or software required

Tungsten also offers an option for an automated file delivery of your POs. This option involves a change to the fee structure that will be payable to Tungsten as Exide will no longer be collecting fees for PO. The fees for automated PO delivery are as follows:

Automated PO Delivery Cost Structure	
Annual Fee	\$850
Transaction Fee per Purchase Order	\$.25

*****Please note that Tungsten does not deliver POs through a VAN.

As a reminder, you are a valued partner and an important part of the success of Exide Technologies. Please help us better serve you by adhering to the “**Invoice Guidelines for Supplier Partners**” and accepting all POs and remitting all invoices electronically via the Tungsten system.

If you wish to contact Tungsten for assistance on receiving PO's via Tungsten, please contact Tungsten by email at exidena.registration@tungsten-network.com (please allow a 24 hour response time) or call **1877-752-0900** select option 2. If you wish to contact Exide you can contact us via phone or email us at Invoicing@exide.com. Additionally, you can find more information at <http://www.tungstennetwork.com/Country/US/exidena>. Thank you in advance for continued support of our initiatives. Best Regards,

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